

Erasmus for Young Entrepreneurs Global

Summary – The 'EYE Global' initiative allows New Entrepreneurs to go on exchange in non-European countries. The geographical extension of the programme means that successful owners of SMEs based outside of Europe can now register as Host Entrepreneurs, be included in the EYE Catalogue and offer/accept exchanges with NEs from the EU and UK (NEs must be citizens and residents of the EU and UK). The way a global exchange is initiated and processed in the IT Tool differs in just a few points from 'normal' exchanges. This paper describes the specificities of global exchanges versus normal exchanges.

Contents:

- I. Registering as a Global Entrepreneur 1
- II. Managing Global Relationships 4

I. Registering as a Global Entrepreneur

A 'global entrepreneur' is either a Host Entrepreneur (HE) residing outside of Europe, or a New Entrepreneur (NE), citizen and resident of the EU or UK, who is potentially interested in an exchange with an entrepreneur from outside of Europe. The following describes the specific details that a global entrepreneur will need to provide in his/her registration form.

Host Entrepreneurs (HEs)

a) Country of residence

When registering to the Erasmus for Young Entrepreneurs (EYE) programme, HEs will now find additional non-European countries as possible countries of residence in their registration form:

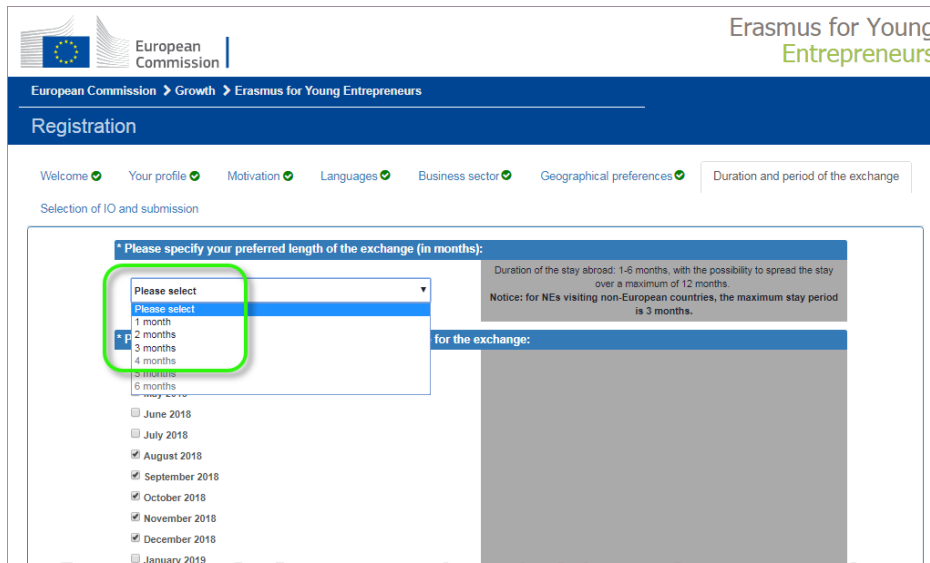
The screenshot shows the 'Registration' page for the Erasmus for Young Entrepreneurs program. The 'Profile information' section is highlighted, and the 'Country' dropdown menu is selected, showing a list of countries including Singapore, Israel, and others. Three callout boxes provide expanded views of the country lists, showing options like Singapore, Israel, Greece, Hungary, Iceland, Ireland, Italy, Latvia, Poland, Portugal, Republic of Moldova, Romania, Serbia, Slovakia, and Slovenia.

b) Geographical preferences

An HE from outside of Europe is able to accept NEs from the EU and UK (overseas countries and territories (OTC) included). NEs from COSME¹ countries are **not** available for selection in the *Geographical preferences* of the registration form of a global HE.

c) Maximum stay duration

The maximum duration of a stay outside of Europe is limited to 3 months (compared to 6 months in the case of 'normal' exchanges). This is why global HEs are not allowed to select a period longer than 3 months in their registration form:



Please note that a warning concerning this 3-month restriction will show as well when performing a Search & Match between an NE and an HE from outside of Europe.

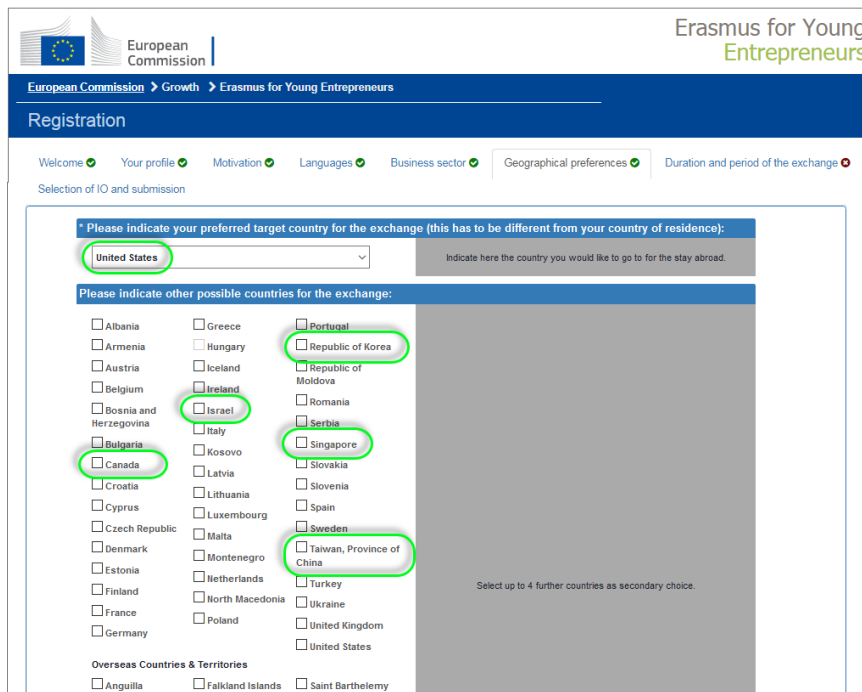
d) IO selection

European Partnerships of Intermediary Organisations based in Europe have been specifically appointed to deal with Host Entrepreneurs coming from the non-European destination countries. In the IO selection list, on the last tab of their registration form, Host Entrepreneurs from outside Europe will therefore have only a limited number of IOs to choose as their main contact in the EU.

New Entrepreneurs (NEs)

a) Geographical preferences

NEs (EU and UK citizens and residents) who are potentially interested in a stay outside of Europe, can now select these additional destinations under '*Geographical preferences*' in their registration form:



¹ NEs who are not EU and UK citizens and/or are not residing in EU and UK, and NEs from COSME countries are not eligible for a stay outside of Europe. COSME countries include: Albania, Armenia, Iceland, Kosovo, Montenegro, Norway, the Republic of Moldova, Serbia, North Macedonia, Turkey and Ukraine.

b) Participated NEs

With the geographical extension of the EYE programme, alumni NEs who had an exchange in EYE before March 2018 have the possibility to start a new relationship with an HE from outside of Europe. To do so, they need to register with a new email address and EU Login account, and specify in the registration form that they have already participated. The 'Geographical preferences' tab will then allow them to choose only from available non-European destinations. All other countries will be disabled for selection.

European Commission | Erasmus for Young Entrepreneurs

European Commission > Growth > Erasmus for Young Entrepreneurs

Registration

Welcome | Your profile | Motivation | Languages | Business sector | **Geographical preferences** | Duration and period of the exchange | Selection of IO and submission

Welcome to the registration form to participate in Erasmus for Young Entrepreneurs as an entrepreneur!

The information you will provide in this multi-page form will be transmitted to your chosen Intermediary Organisation (IO). To view a list of the IOs officially appointed for the programme, please click here.

Your chosen IO will normally contact you within 2 weeks after you have completed and confirmed your submission.

Once your application has been processed and accepted by your IO, the information you provided will be entered into the on-line catalogue of accepted entrepreneurs, where you will be able to find possible counterparts. The catalogue is accessible to all IOs, the accepted Host Entrepreneurs (HEs) and the accepted New Entrepreneurs (NEs), except where indicated otherwise.

Before proceeding to fill out this form, please make sure you have at hand the following documents: updated version of your CV, your business plan (only if you are a new entrepreneur) and other relevant documents you may find useful to accompany your application.

You can at any time save a draft of your application and resume the registration process later on. It is recommended to do frequent saves of your information, to avoid any loss of data.

*** Do you want to register as a NEW or a HOST entrepreneur?**

New entrepreneur
 Host entrepreneur

Someone who is firmly planning to set up his or her own business or has already started a business within the last three years is considered a new entrepreneur. Experienced entrepreneur should own or manage an SME in the EU.

*** Had you already participated in the program before?**

Yes

Former participated New entrepreneurs can apply again only if they want to benefit from the global new program (for an exchange with countries outside of Europe) or as Host entrepreneurs.

*** Please indicate your preferred target country for the exchange (this has to be different from your country of residence):**

United States

Indicate here the country you would like to go to for the stay abroad.

Please indicate other possible countries for the exchange:

| | | |
|---|---|---|
| <input type="checkbox"/> Albania | <input type="checkbox"/> Greece | <input type="checkbox"/> Portugal |
| <input type="checkbox"/> Armenia | <input type="checkbox"/> Hungary | <input checked="" type="checkbox"/> Republic of Korea |
| <input type="checkbox"/> Austria | <input type="checkbox"/> Iceland | <input type="checkbox"/> Republic of Moldova |
| <input type="checkbox"/> Belgium | <input checked="" type="checkbox"/> Ireland | <input type="checkbox"/> Romania |
| <input type="checkbox"/> Bosnia and Herzegovina | <input checked="" type="checkbox"/> Israel | <input type="checkbox"/> Serbia |
| <input type="checkbox"/> Bulgaria | <input type="checkbox"/> Italy | <input checked="" type="checkbox"/> Singapore |
| <input checked="" type="checkbox"/> Canada | <input type="checkbox"/> Kosovo | <input type="checkbox"/> Slovakia |
| <input type="checkbox"/> Croatia | <input type="checkbox"/> Latvia | <input type="checkbox"/> Slovenia |
| <input type="checkbox"/> Cyprus | <input type="checkbox"/> Lithuania | <input type="checkbox"/> Spain |
| <input type="checkbox"/> Czech Republic | <input type="checkbox"/> Luxembourg | <input type="checkbox"/> Sweden |
| <input type="checkbox"/> Denmark | <input type="checkbox"/> Malta | <input checked="" type="checkbox"/> Taiwan, Province of China |
| <input type="checkbox"/> Estonia | <input type="checkbox"/> Montenegro | <input type="checkbox"/> Turkey |
| <input type="checkbox"/> Finland | <input type="checkbox"/> Netherlands | <input type="checkbox"/> Ukraine |
| <input type="checkbox"/> France | <input type="checkbox"/> North Macedonia | <input type="checkbox"/> United Kingdom |
| <input type="checkbox"/> Germany | <input type="checkbox"/> Poland | <input type="checkbox"/> United States |

Overseas Countries & Territories

Select up to 4 further countries as secondary choice.

Only non-European destinations can be selected by an NE who registers again after he has already completed a first stay abroad.

II. Managing Global Relationships

A 'global relationship' (i.e. a relationship involving an HE from outside of Europe) can be initiated by the HE/NE, or by their IO – i.e. just like 'normal' relationships. Once initiated, global relationships are easily identified by a **Global** in the interface of the exchange partners and their respective IOs:

| Relationship ID | Status | Host entrepreneur | New entrepreneur | Host IO | New IO | Proposed date |
|-------------------------|--|-------------------|------------------|-----------------|-------------|---------------|
| Global RLT184386 | ■ ■ ■ ■ ■ | | | COCIS_GLOBAL_IL | OCC_VILNIUS | 10-08-2018 |
| RLT184392 | ■ ■ ■ ■ ■ | | | ANJE | PCC-WARSAW | 14-06-2019 |
| Global RLT184367 | ■ ■ ■ ■ ■ | | | EVROS_CHAMBER_C | ABE | 12-04-2018 |
| RLT184198 | ■ ■ ■ ■ ■ | | | Ayto_Santander | ASSET_TEC | 24-01-2018 |
| GM RLT184082 | ■ ■ ■ ■ ■ | | | ESLIDER | MATERAHUB | 19-01-2018 |

Workflow - EC Approval always required

In terms of workflow, building and then executing a 'global' relationship is not different from a 'normal' relationship. However, unlike 'normal' relationships (where a check of the match is not always required from the European Commission, the Executive Agency or the Support Office), **all global relationships** reach the status of 'EC Approval' and have to be approved by the European Commission at the end of the relationship building process.

Other New Elements

Some further new elements are present within certain statuses of a global relationship. These include:

a) Travel lump sum assistance to the NE + liaised with HIO

For any relationship receiving a status of 'Draft' (■■■■■), the New Entrepreneur's IO ('NIO') is expected to enter all required information to prepare the *commitment*. Compared to a 'normal' relationship, the financial support for the global NE will now be split in travel costs and financial support and will be paid by the EYE Global IO, i.e. the HIO.

The NIO will also have to confirm that it has liaised with the HIO with regards to the stay periods, budget availability and all other relevant elements of the exchange.

Relationship ID: RLT201548
 Status: Draft
 Actors: NIO
 Host entrepreneur: [IO] [HE]
 New entrepreneur: [IO] [NE]
 Host IO: UCJV_GLOBAL [HE]
 New IO: ALMA [NE]
 Proposed date: 24/07/2019
 Current status date: 29/07/2019
 Pending days: 45

Is this a fragmented relationship?

* Planned start date:

* Planned end date:

EC financial contribution calculator:

* Objectives: 2000 character(s) left

* Description of work/learning project: 2000 character(s) left

* Activity plan: 2000 character(s) left

* Expected outcome: 2000 character(s) left

* Planned financial assistance to the NE (euros):

Travel lump sum assistance to the NE (euros):

* Liaised with HIO and stay period verified:

Relationship workflow changes motivations:

After completing the planned stay period, a 'Travel lump sum assistance to the NE (euros)' field will give the standard cost to cover travel to the exchange destination.

With the 'Liaised with HIO and stay period verified' check box, the NIO needs to certify that all necessary contacts have been made with the HIO, and that the planned stay period has been confirmed.

b) Visa information

For 'global' relationships, the Host Entrepreneur's IO (i.e. 'HIO') is supposed to prepare a short training or induction course for the New Entrepreneur before the stay can take place. The exchange partners have to agree on a date for this training, and it is suggested that the NIO participates as well. Consequently the NIO has to enter this information as well as other training-related information on the relationship execution page when the relationship has a status of 'Ready for training' (□□□□□).

Once a global relationship gets approved by the IOs and the European Commission, the NE may need to apply for visa for the destination country (where necessary). To account for this extra requirement, the relationship execution page contains 2 additional fields about the Visa requirements, which have to be completed by the NIO (while keeping informed the HIO) when specifying the training date for the global exchange:

List relationship
View relationship
Relationship history
Messages

Relationship builder

Relationship execution

Relationship ID:RLT184386
 Status:Training
 Actors:NIO
 Host entrepreneur:ptmhost ptmhost He
 New entrepreneur:netesta netesta Ne

* Training date: interpreted date: future date = foreseen date, i.e. no action required until then; past date = actual date, i.e. moving on to the next stage
 * Training info:2000 character(s) left

* VISA obtained (or not necessary): (please bear in mind acquiring the VISA does not guarantee the entrance on a country territory)
 * VISA type info:2000 character(s) left

Relationship workflow changes motivations:

Proceed
Termination
Back to previous screen

Visa obtained and Visa type info are to be completed by the NIO to specify that the NE is in possession of Visa for the respective country (if required).